

Alternate Care Pharmacies

Operational Cost Savings



Managing operational costs more effectively

Alternate care pharmacies are under tremendous pressure to manage costs and maintain profit margins in the face of declining reimbursements and growing competition. Reimbursement, inventory, procurement, and staff management solutions represent the greatest opportunity for success.

Challenge:

Reimbursement Management: Maximizing revenue through more aggressive and accurate management of claims, contracts and collections

AmerisourceBergen® has a range of programs to help manage your reimbursements more effectively.

Simplify 3rd Party Negotiations. Through the Good Neighbor Pharmacy Provider Network® (GNPPN), you can gain access to the negotiation leverage of a 5,000 plus retail pharmacy network to simplify negotiations and accept more plans under more favorable contract terms.

Submit and collect the correct rates. Our MAC pricing research helps ensure that your reimbursement rates reflect the most current prices. And our online, real-time error prevention and data validation tools help optimize collections.

Increase margins through generics. AmerisourceBergen's PRxO® Generics program provides maximum profit enhancement programs to highlight areas where generics may increase your margins.

Recover indigent care costs. RecoverRx™ is turnkey solution that handles the identification of eligible patients, electronic administration and claims tracking.

Challenge:

Inventory Management: Controlling inventory more effectively to improve cash flow

Pharmacy inventory management is one of the most effective levers you have to control operational costs. And at AmerisourceBergen, we offer a wide range of scalable solutions to help you manage inventory across multiple facilities.



The Best Medicine for Healthcare™

Spreadsheet your way to lower inventory costs.

Many pharmacies take advantage of our RxInventory Optimizer solution to reduce inventory creep, reduce stock-outs, and maximize labor.

Check out our free check-in tool. The hand-held Echo Inventory Module allows for automatic validation for optimal inventory control.

End the paper chase. Electronic Data Interchange services help pharmacies replace paper-based solutions to improve accuracy and reduce labor costs.

Automate and save. Our suite of inventory automation solutions help manage inventory more accurately and eliminate repetitive, manual activities.

- **The iScan™ PDA.** Manage purchase orders and physical inventory with a hand-held bar code scanner.
- **Web-based IntelliOrder® system.** Bring “e-business” efficiency to inventory management using any Web-enabled computer to access and manage all inventory.
- **MedSelect® automated dispensing machines.** Store and dispense drugs and supplies in decentralized locations to maintain tighter control over medications.
- **Controlled Substance Ordering System (CSOS).** Electronic ordering of Schedule II controlled substances reduces inventory on hand and staff time managing orders.

Challenge:

Procurement Management: Maximizing savings and discounts in ordering supplies and services

AmerisourceBergen provides a number of ways to lower your overall spend on pharmaceuticals.

Genericize to maximize product savings.

AmerisourceBergen has the largest generics formulary in the industry so you can consolidate most of your purchases with us and accumulate higher savings. Among the price-savings features:

- Preferential pricing on generics.
- New product price protection – if our cost goes down, yours will too.
- Auto-ship discount – enjoy a 5% discount on popular, fast-selling generics.

- Early notification of new generics via our free, online portal.
- Competitive generics pricing intelligence – an AmerisourceBergen exclusive – we continuously monitor nationwide generics pricing to ensure competitive pricing.

Ensure compliance. We provide electronic order platforms with tracking and benchmark reporting to help improve compliance.

Repackage and save. Brand Advantage™ from AmerisourceBergen automatically substitutes repacks from manufacturers, helping you save up to 13% on branded pharmaceuticals.

Challenge:

Staff Management: Managing labor and workflow more efficiently

AmerisourceBergen can help with a step-by-step process to help you manage labor and workflow more efficiently.

First, we'll assess your existing layout and workflow to identify inefficiencies. Then we'll develop a customized workflow plan to eliminate non-value-added steps.

Identify enabling technologies. Next we'll identify enabling automation solutions to help you improve efficiency and reduce costs including:

- **Scalable solutions.** Our products scale to expand your operations without a forklift upgrade to your automation.
- **Dedicated field expertise.** AmerisourceBergen is the only company with dedicated specialists for alternate care.
- **Greater service presence.** We support our customers with longer service hours and 24x7 phone/online support.

Eliminate staffing gaps. Our Advocate Rx™ staffing solutions provide top quality pharmacists and technicians whenever you need them.

At AmerisourceBergen, helping pharmacies operate more efficiently is our business and our passion. We provide services and technologies that enable you to manage your inventory, reimbursement, procurement, and staffing processes more effectively in order to control costs and preserve your margins.

AmerisourceBergen. The best medicine for healthcare.

For more information, contact AmerisourceBergen at 877-892-1254.